



**FOR YOUTH DEVELOPMENT
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY**



2011 ANNUAL REPORT

GROWING STRONGER TOGETHER

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As outgoing Board President I have the pleasure to share with you some of our highlights of the past year, to touch on our challenges for the future, and to share some of my personal insights as Board President.

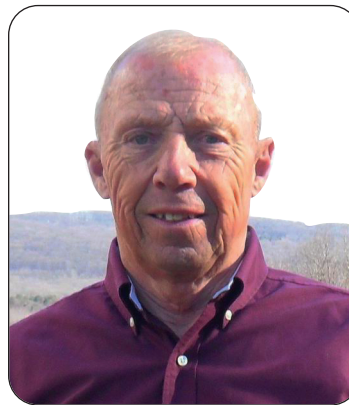
It is very difficult to put into words exactly what it has meant to me to serve as your President over the past two years. While it may not have been a life changing experience it certainly has made my life more complete. When I took an early retirement in 1998 I had identified three desirable activities I might like to pursue to keep myself occupied. One of those was to manage a Fitness Center. Well, perhaps serving as the Chief Volunteer Officer of a family oriented facility like our YMCA is as close as I will ever come to achieving that stated goal from many years ago, but I can't imagine it to be any more rewarding than my term as Board President at the Randolph YMCA.

The following are highlights from 2011.

Facility Improvements For the first time since we opened our doors in Randolph in 1979, and after many short term repairs, we took the opportunity to re-pave the entire parking lot, much to the delight of our members. Also we were fortunate to receive a Community Development Grant from Morris County for \$80K which will allow us to upgrade the front entranceway to our facility, thus providing easier access for the physically disabled. Construction will begin in the fall of 2012.

Administrative/Operational Our Board of Directors undertook the daunting task of updating the Bylaws for our Corporation. These Bylaws, which were approved in January, 2012, replace the 30 year old Constitution and 20 year old set of Bylaws, both of which were totally outdated. They incorporate recommendations from YUSA as well as procedures which evolved over the years and are considered to be best practices for our YMCA. The Board also welcomed new members Paul Rallo and Kim Coward, both of whom bring their own unique set of experiences to the Board as well as high levels of energy and enthusiasm. To meet the continuing desires of our membership, our facility is now open at 9:00 a.m. on Sunday mornings. We formally changed our name to Randolph YMCA although we are still recognized legally as West Morris Area YMCA.

Aquatic Improvements Thanks to the foresight of our Aquatic Director Kathy Fisher and her staff, and less than one year after our warm water pool was recognized as "Best of Aquatics", we are embarking on Kathy's "Underwater Gym of the Future". The installation of state of the art underwater treadmills supplied by Hydroworx (X80 models) has been widely accepted by our membership for both therapeutic use and physical training. The first ever underwater aquatic boot camp in the USA was held at our YMCA in January, 2012, led by the renowned Murphy Grant, University of Kansas Director of Sports Medicine. From this we initiated our own aquatic boot camps led by certified members of



our aquatic staff. A very important side benefit of the Underwater Gym has been a recent spike in new memberships. We are the only public facility in New York/New Jersey with the X80 treadmills.

Fund Raising I continue to be amazed at our ability to raise money to support those that are less fortunate. More people than ever now support our Strong Kids campaign which in actuality supports

children, adults, families and seniors. In 2011 we raised over \$50,000, all of which goes to support those who could not otherwise afford the variety of services offered by our YMCA. I thank our Y community for coming together once again to help those in needs.

While reflecting on my 13 years as a member of the Board of Directors of our YMCA, and particularly during my tenure as president, I am truly proud that, in spite of the economic downturn, families are responding positively to the expanded programs and facilities and the sense of family well being at our Y. Our focus on youth development, healthy living and social responsibility guides the Y to nurture the potential of every youth and teen, adult, family and senior. We are the organization that is improving the nation's health and well being in a way that no other organization on earth can compare. What strikes me most are the stories I hear from many of our members on significant life style changes they have achieved through the use of our facilities. To a person they attribute their success to the support they receive from our staff and other members during their workouts. I truly believe we need to cultivate a sense of belonging for all members and ultimately empower them to create the healthy lifestyles they want to live.

It has been a privilege and a pleasure to serve as your President. I was extremely blessed to be surrounded by competent and professional Board members and to be associated with such a committed and competent staff. Going forward I promise to bring the same level of energy and commitment to the Board and your facility during my term as Past President on our Board of Directors. I very much enjoy the amount of time I personally spend working out at our YMCA. For me it is a community, almost a second home, and I've always viewed my role as president as an extension of that experience

We are family!

Bob McEntee

OUR MISSION STATEMENT

The West Morris Area YMCA is a charitable non-profit organization, dedicated to the development of mind, body and spirit. We provide physical, educational and social programs and services which meet the needs of our community in a manner which is both fiscally and socially responsible.



OPERATING FINANCIAL SUMMARY

For the year ending December 31, 2011

Revenues

Membership Dues	\$2,179,784
Program Fees	2,265,651
Interest & Other Income	4,813
Fund Raising / Contributions	56,352
Total Revenues	4,506,600

Expenses

Salary and Related Expenses	3,032,393
Professional Fees & Contract Services	146,497
Utilities	321,794
Program Supplies	280,418
Building Maintenance	164,261
Equipment & Repairs	118,042
Printing and Postage	27,826
National Dues	75,000
General Insurance	90,674
All others	97,709
Total Operating Expenses	4,354,614

Increase (Decrease) to Fund Balance Before Depreciation	\$151,986
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YMCA 2011 BOARD OF DIRECTORS

Robert McEntee	President
Rich Riley	V.P. Operations
Lisa Safran	.....	V.P. Administration
Bob McGrady	.....	Treasurer
Ron Heymann	.....	Secretary
Foster Badgley	.....	Past President
Gil Leeds	Charlie Parlock	Paul Ferriero
John Lovell	Charles Raffay	Harry Moore
George McDonough	Faith Ginsberg	Christine O'Marra

2011 YMCA PROFESSIONAL STAFF

William J. Lamia	.....	Chief Executive Officer
John Rainier	.....	Financial Officer
Cheryl Acevedo	.....	Administrative Assistant
Kathy Fisher	.....	Aquatic Director
Ray Fischer	.....	Director of Competitive Swimming
Ismael Gonzalez	.....	Fitness Director
Rich Groel	.....	Aquatic Supervisor
Melissa Grosenstein	.....	Swim Class Coordinator
Kathy Lamia	.....	Group Fitness Coordinator
Ginger Luzzi	.....	Accountant
Lynn Molitoris	.....	Youth Service Director
Debbie Popok	.....	Youth Service Accountant
Pat Rainier	.....	Aquatic Administrative Assistant
Sue Sgalia	.....	Membership Coordinator
Bonnie Snyder	.....	Membership Director
Esteban Zacatenco	.....	Maintenance Supervisor

Randolph YMCA STRONG KIDS DONATIONS 2011



Hero \$2,500 and over

Robert Donnelly
Faith Ginsberg
Robert Paulus
Bob Welch
Marilyn White

Champion \$1,000-\$2,499

Kathe Elwell
ExxonMobil Foundation
Harry Moore
Wayne & Marlene Reisner
Kasey & Kevin Sanders
Walmart Foundation

Believer \$500 - \$999

Colgate-Palmolive Company
Michele Edelman
Eugene Ginsberg
Ronald Heymann
Honeywell Hometown
Solutions
Daria Johnson
Probhat Kapur
Gil Leeds
Tom MacArthur
Lisa Mathus
George Mc Donough
Pat & John Rainier
John Stephenson Jr.
Kevin Trapani
Lisa Turdo

Partner \$300 - \$499

Doug DeMarco
Ray and Corinne Fischer
Yvonne & Peter King
Bill Lamia
Bob McGrady
Tracy Pearson
Paul Rallo
Rich Riley
Liza & Roelof Rongen
Lisa Safran
Ed Susco
Andrew & Beth Talbert
Linda Tucker

Friend \$100 - \$299

Wendy Adam-Pollock
Paula Antin
Elaine Aquino
Carol Armour
Foster Badgley
Les Bartley
Ernest Becker
Margo Blake
Susan M. Bracco
Michael Bravman
John Burger
Fred Butcher
Eileen Callahan
Pam Cesaro

Karen Chatham
Chiropractic For Health
Vincent D'Accardi Sr.
John Daley & Lynn Stekas
John DeMarco
John and Terry DeRienzo
Anita Dickman
David Doyle

Michael Fahrney
Mark Feldman
Kathy Fisher
John Gangemi
Kevin Gibb
Barbara Ginsberg
Melissa Ginsberg
Steve Goin
Mark Goldstein
Tina Marie Green
John Grexa
Alfred Gruenert
Mike Harrison
Woody Hedden
Roberta Hoffman
Ronald Johnson
Kristen Kandel
Art Kirchner
Paula Kourian
Carol Lansing
Ju-Chen Lin
Henry Luce Foundation
Steve & Jane Magaziner
Charlie Mann
Bob McEntee
Lori McGill
MHBG Restaurant, LLC
Don Miller
Michael & Nancy Neary
Stephen Nicholl
Steve & Eileen Nicholl
Christine O'Marra
Barbara Oliver
Kathleen Pavese
Marcello Pedalino
Herb Pennoyer
Jennifer & Anthony Perhacs
George Policastro
Kevin Pollock
Dolores Querques
Ellen Reeber
Peggy Rider
Frank Sallo
Sally Schenkman
Takis Seretis
Christine Sholander
Eric & Sue Siegmund
Joe Sikora
Bob Sim
Tom & Bonnie Snyder
St. Andrew's Philoptochos
Society
Tony Swaneveld
Richard & Joy Sweeney
Jan Swenson & Frances
Caggiano Swenson
Jack Thompson

Ken Torchia & Frank Maschio
Linda Troiano
Robert Vaverchak
Janet Vignola
Nancy Wagner
April & Mark Werner
Baiju Shirley Yang

Sponsor Up to \$99

Cheryl Acevedo
Mary Adams
Bill Amodeo
Judith Arnold
Joseph Audino
Rudy Barbolini
Ethan Barnes
Anne Berenguer
John Berg
Louis Bizzari
Linda & Richard Blashfield
Ida Bochner
Patricia Brangs
Janet Buckner
Erin Budwick
Marek Bykuc
Jack & Mary Caddigan
Sally Cascio
Phyllis & Eve Casey
Jean & Dominick Cassano
Peter Catalano
Joe Cleary
Dina Collinson
Patricia Connolly
Ben Conover
Terese Contaxis
Barbara Cormier
Cathy Costantino
Kimberly Coward
Laurie Dachowski
Carisa DeMarco
George & Sophie Demitrack
Angelina Desjadan
Janet & Victor Dino
Mia Dover
Janet Doyle
Judith Doyle
Frank & Grace Dreitlein
Metro Duda
Susan Dyer
Art & Ruth Evans
Nadine Evans
Family & Cosmetic Dentistry
of Randolph
Linda Fernandes
Kenneth Fichter
Mary Fleming
Jerry Flexser
Kathrynne Forsbrey
Paul Fortunato
Eric and Dawn Frisch
Dorothy Gall
Helen Gentile
Vincent Gloria
Roberta Golub
Robert Gorman
Donald Grennan
Richard Groel Sr.
Matthew Gruby
Eric Gunderson
Catherine Gushue
Evelyn Hammaren
Jill Harding
John and Sue Hendricks
Mary Hessenius
Rene Hoer
Elizabeth Hoffman
Anne Holl
Eugene Hrabarchuk
Jim Huber
Brian Hughes
Scott Huguenin
Thomas Hulse
Tonney and Mei Hung
Sadaf Jamal
Scott Jarosz
Kathy Jobs
Brandi Johnson
Rick Karp
Stacey Reeber & Joseph
Katakowski
Lakshmi Kalavala
Cynthia Kattermann
Cheryl Katz
Danielle Kayal
Rebecca Keenan
Lucy Keough
Carol King
Karen Knorr
Laura Kolpack
Jonathan Kushler
Lake Forrest Swim Team
John La Mancuso
Kaitlyn Lamia
Annie Larobis-Biehl
Kay Laskoski
Barbara Lawrence
Margie Leifken
Charles Leone
Luyang Li
R.J. Lilley, Jr.
Irene Linck
Linda List
Thomas Liu
Anyte Lombardi
Mary Alice Lopez
John Lovell
John and Alex Mabb
Vanessa Manson
Nick Mastrodimos
Marilynne Mazzella
Debra McBride
Ellen McCarthy
D.L. McNellis
Juliet Michaelian
Katerina Milevski
Paul Mirabella
Ranjita Mishra
Lynn Molitoris
Christine Montgomery
Betty Moore
Joe Moore
Bill Morgan
Natalia Mysh
Wahling Ng
Tom Niro
Susan O'Connell
Kathy Olup
Kathy & Daniel Orama

Paul Oster
Ron Ouellette
Phyllis Panetta
Marie Parrish
James Patton
Ron & Candy Pearl
Jeff Peel
Nuno & Sara Pereira
Ron Perry
Robert Phelan
Francesca Picone
Donald Pierson
Margie Plunkett
Alluri Raju
Amanda & Steven Rallo
Ramirez Family
William & Fay Rea
Lisa Reeber
Robert Reeber
Robert & Carianne Reeber
Rick Reimers
Chris and Mariangela Remetz
John Rennie
Elizabeth Robinson
Roman Check Cashing
Services Inc.
Erin Ronchetta
Michael and Darcy Ronchi
John Roper
Kimberly Roumes
Megan Ruppel
Larry Rygiel
Diane Sabatini
Wilfredo Salada
Mark & Marla Sanders
Chris Sanzone
Dominick Sarinelli
Frank Sarinelli
Donna Schink
Alan Slutsky
Tim Smith
Heidi Sopko
Sharla Soriano
Diane Spadola
Courtney Spellman
Michael and Meredith Spitzer
Jennifer Stanich
Susan Sterikoff
Richard Tamn
Patrick & Maylou Teevan
Karen & Mark Ternosky
Joseph Tesoriero
Andy Thompson
Bill Thompson
Jean Tita
Anna Torrens
Frank Tucillo
Dave Tweed
Cassie Valdez
Erin Valentine
Wendy Ventura
Jean Vollmer
Art Volpe
Neil Weiss
Mirium Willinger
Gerald Wintner
Lillyanne Yeager
Chang-Hsin Yu
Courtney Zappile
Mindy Zappile